BOSTON, ...

TO THE CITY COUNCIL:

The undersigned hereby applies for a license to operate motor vehicles in the City of Boston for the purpose of carrying passengers over the route hereinafter set forth, and hereby agrees, under penalty of revocation of license, to comply with all laws, ordinances and regulations concerning the carrying of passengers by motor vehicle.

TERMINI, ROUTE AND STOPPING PLACES

PLEASE REFER TO ATTACHMENT "A"

NUMBER OF VEHICLES

PLEASE REFER TO ATTACHMENT "B"

REMARKS

This petition is filed under provisions of Chapter 159A, M.G.L./ Section 1 / City ordinance Chapter 18-1.10, Section 1

Rate of fare: PLEASE REFER TO ATTACHMENT "B"

Type of bus: STANDARD COACH / 45.58 FT. IN LENGTH, 11.73 FT. IN HEIGHT

Seating capacity: APPROXIMATELY 50

Other remarks: PLEASE REFER TO ATTACHMENT "C"

Name: FLIXBUS, INC.

Address: 214 WEST 29TH ST.

IN CITY COUNCIL

.....

Voted: That a license be granted on the terms and conditions expressed in the statutes concerning carriers of passengers by motor vehicle

.....
City Clerk.

Approved .....

.....
Mayor.

JITNEYS

PETITION OF

...Flixbus.....

FOR LICENSE TO OPERATE

IN CITY COUNCIL

JUL 31 2019

.....

Referred to the Committee on .PLANNING DEVELOPMENT & TRANSPORTATION

.....
City Clerk.

IN CITY COUNCIL

.....

On the within petition the Committee recommends that (the petitioner have leave to withdraw.)
a license be granted.

.....
Chairman.

Accepted.

.....
City Clerk.

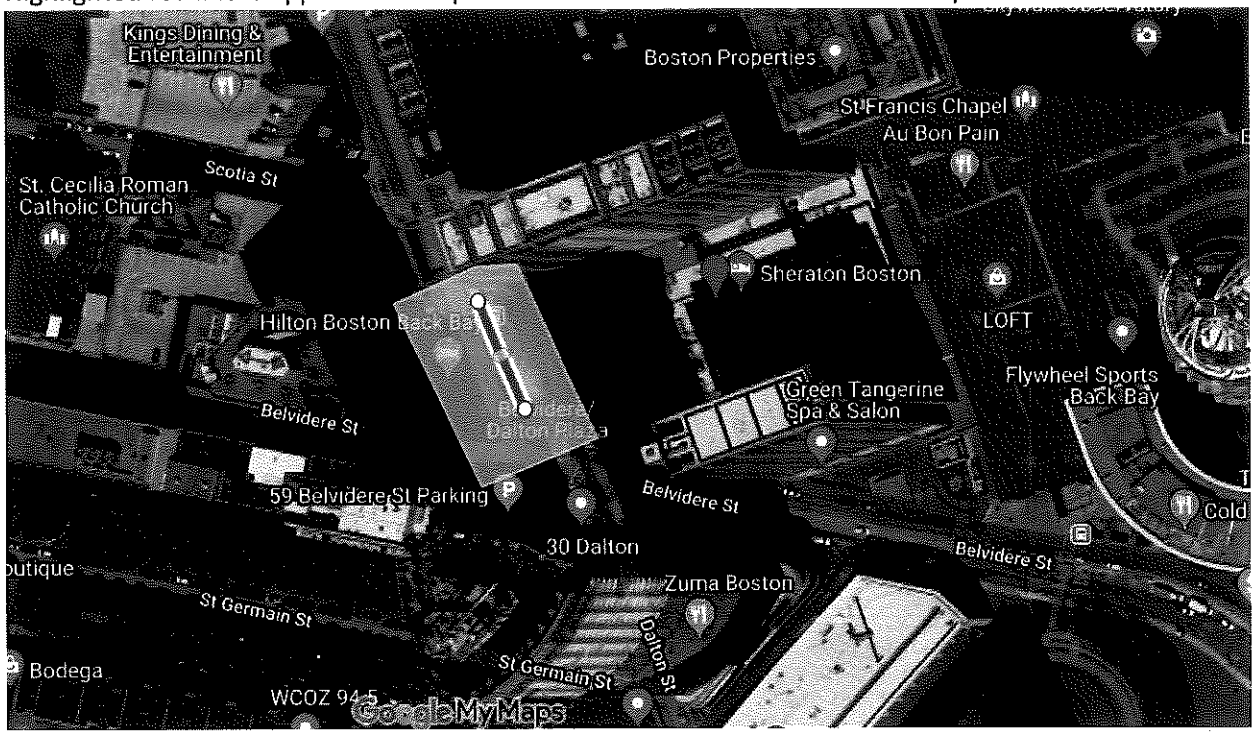
FlixBus Inc., 214 West 29th Street, New York, NY 10001 Point of Contact: Judd Krasher, Sr. Government Relations Manager; Tel: 213.378.3835; Email: Judd.Krasher@FlixBus.com

Attachment A - Termini, Route, Stopping Places

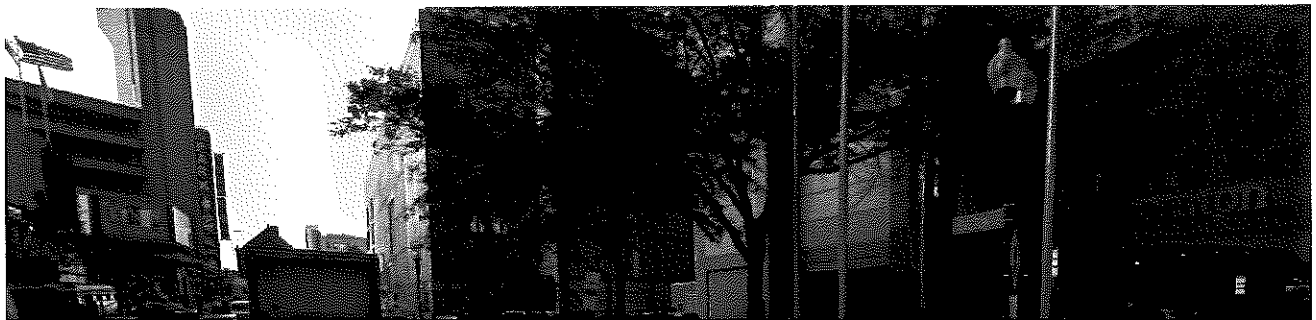
Terminus: 39 Dalton Street in front of Sheraton Boston

Map Visualizations:

Highlighted red line is approximate representation of where a FlixBus would stop on Dalton Street:



Street level view, highlighted area represents approximate stop location:



FlixBus Inc., 214 West 29th Street, New York, NY 10001 Point of Contact: Judd Krasher, Sr. Government Relations Manager; Tel: 213.378.3835; Email: Judd.Krasher@FlixBus.com

Attachment A - Stopping Places and Routes

The purpose of this application is to seek approval for FlixBus to make one stop in the City in Boston at the aforementioned location on Dalton Street. The routes we seek to establish are as follows (Please note that route listings are two ways. For example, Boston to New York is also New York to Boston.):

- Boston-New York
- Boston-Hartford-New Haven-New York
- Boston-Hartford-New York
- Boston-Hartford-New Haven-New York-Newark
- Boston-Hartford-New York-Newark
- Boston-New York-Newark
- Boston-Hartford-New Haven-New York-Newark-Philadelphia
- Boston-Hartford-New Haven-New York-Philadelphia
- Boston-Hartford-New York-Philadelphia
- Boston-New York-Newark-Philadelphia
- Boston-Hartford-New York-Philadelphia
- Boston-Providence
- Boston-Hartford-NYC-Philadelphia-Baltimore-Washington DC
- Boston-NYC-Philadelphia-Washington DC-Richmond
- Boston-NYC-Philadelphia-Baltimore-Washington DC
- Boston-Hartford-NYC-PHI-DC-Richmond
- Boston-Worcester-Springfield-Albany
- Boston-Worcester-Springfield-Albany-Syracuse-Rochester, NY-Buffalo-Niagara Falls-Toronto
- Boston-Boston Logan (planned, not sure if we want to include)-Portsmouth-Portland
- Boston-Boston Logan-Kittery-Portland
- Boston Logan-Boston-Manchester, NH-Montpelier-Burlington-Montreal

FlixBus Inc., 214 West 29th Street, New York, NY 10001 Point of Contact: Judd Krasher, Sr. Government Relations Manager; Tel: 213.378.3835; Email: Judd.Krasher@FlixBus.com

Attachment B - Number of Vehicles

FlixBus is in the early phase of increasing our bus operations on the East Coast. If the City of Boston approves this application, FlixBus would begin operations with approximately 10 buses daily. As FlixBus grows, FlixBus foresees the number of buses at the proposed stop on Dalton Street to approximate 34 buses daily. We understand that there are many variables taken into consideration in evaluation this application. FlixBus looks forward to working closely with the City of Boston to determine what is mutually agreeable.

Attachment B – Rate of Fare

FlixBus uses a dynamic pricing model wherein passengers who book tickets further in advance pay less for their tickets. When FlixBus enters a new market, we begin service with promotional ticket prices. If the City of Boston requests a layout of specific pricing for each planned route, FlixBus can gather that information and provide it to the city quickly.

FlixBus Inc., 214 West 29th Street, New York, NY 10001 Point of Contact: Judd Krasher, Sr. Government Relations Manager; Tel: 213.378.3835; Email: Judd.Krasher@FlixBus.com

Attachment C – Company Overview

Who we are

- FlixBus is a widely-recognized mobility provider that has changed the way over 100 million people have traveled.
- FlixBus allows travelers to experience the world, no matter their budget, using a unique combination of technology and sustainable transportation practices.
- Since our expansion into the United States in May 2018, we have grown our network to include 80 stops in cities across California, Arizona, Nevada, Texas, Louisiana, Mississippi, and Utah.

What we do

- FlixBus partners with Bus Partners, passenger carriers who operate the routes and own their own buses. Partnerships create local job opportunities and allow our partners to engage in regular long-distance services.
- Our bus partners own and drive the buses; FlixBus plans the routes and network, sells tickets, markets the FlixBus brand, and provides 24-hour customer service.
- We require that our partners comply with or surpass all driver and bus safety regulations required by U.S. Department of Transportation and Federal Motor Carrier Safety Administration, while incorporating additional safety practices from the European Union.
- We offer a user-friendly mobile application and website where passengers can easily book tickets and view the location of their bus, and proactively communicate travel updates via text and email.
- We are committed to environmental sustainability. FlixBus is the first company in the world to pilot all-electric buses on long-distance bus routes. Our partners' active fleets adhere to the United States Environmental Protection Agency's (EPA) sustainability standards.
- FlixBus also offers passengers "CO_2 Compensation" tickets to offset their carbon footprint.

Where we're going

- FlixBus is rapidly expanding across the country. As part of this expansion, FlixBus sees the City of Boston as a key part of our network.
- This route will include affordable and convenient direct connections to cities across the Northeast corridor and Canada.
- For cities that are already well-served by ground transit route options, we will offer frequent departures and low prices to attract new customers.

001111

In City Council REFERRED TO COMMITTEE ON

JUL 3 1 2019

~~Planning Development &~~
Transportation